

# thenavigator

Autumn 2020

## ON THE ROAD TO NIRVANA

I used to hate these kinds of maths problems at school, but let's assume two people are trying to get to the town of Nirvana. They are driving similar cars and weigh the same, while traffic conditions and distances are identical. Driver A takes the coastal route while driver B prefers the countryside. Which route is superior and who arrives first?

The answer is, of course, neither. They both arrive at the same destination at the same time, but the routes are just different.

I watched the US election live and it was riveting for the first 30 hours but afterwards (perhaps due to fatigue) became more and more like watching paint dry. That said, I

have a feeling that many might welcome a bit of boredom. I know that things are somewhat emotional at the moment in the wake of the election, but my key takeaways were the impressive amount of voter participation and how Trump won the rural areas while Biden was victorious in the cities and suburbs. The passion on both sides of the argument was truly impressive – if only this could be harnessed constructively it would be truly awesome!

## BACK TO THE FUTURE

Looking back to the not too distant past, there was a recent time when European stocks outperformed their US counterparts: 2017.

## Winner Takes All

European stocks were major losers after Chinese peers under Trump

Normalized As Of 11/08/2016 ■ S&P 500 Index Index ■ Stoxx Europe 600 Index ■ Shanghai Stock Exchange Composite Index  
■ MSCI Emerging Market Index ■ Nikkei 225 Index



Source: Bloomberg – Major equity markets versus US, 2017-2020

The advent of tariffs and trade wars along with the relatively low exposure to technology companies – specifically those stay-at-home home stocks that have been key beneficiaries of the pandemic – have only accelerated the under-performance of European equities.<sup>1</sup>

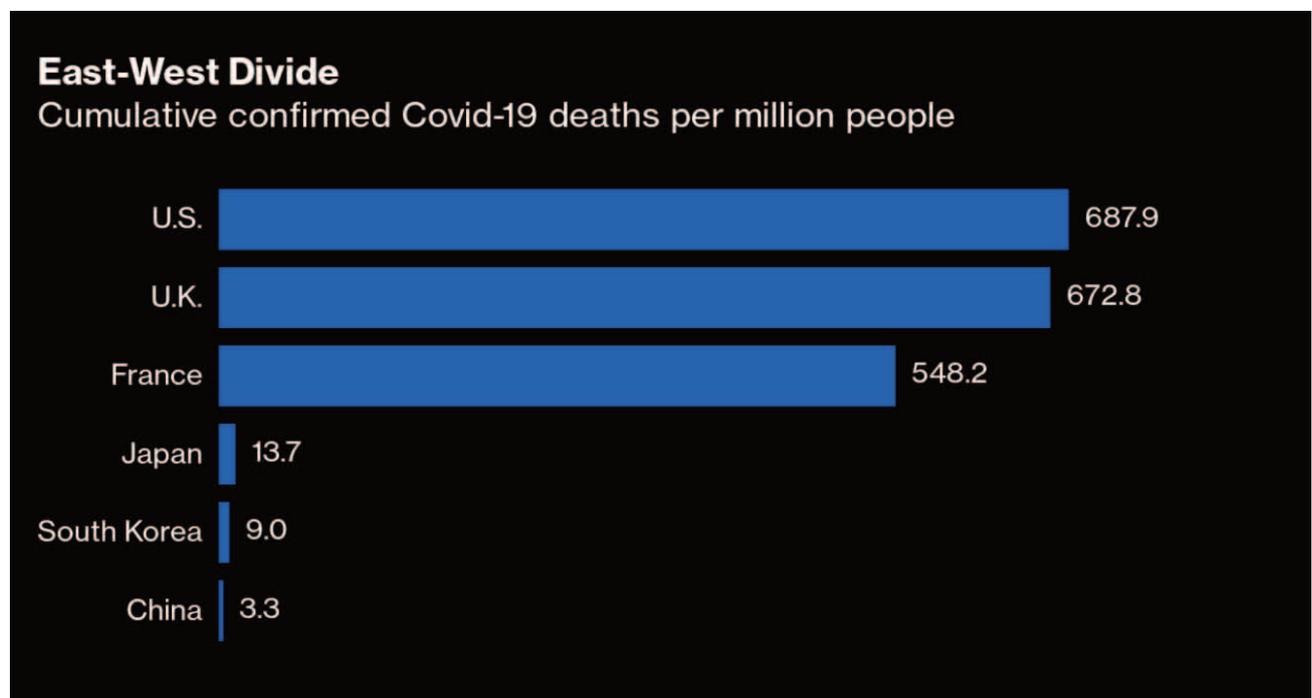
While there can be no doubt that the pandemic has accelerated our use of technology and has, at least temporarily, led to the deurbanisation of our cities (at least in the short term), it has also sparked other – not so obvious – changes. People drive more and are avoiding public transport, but more importantly Covid-19 has prompted the next most important step towards a fiscal union. The genie is out of the bottle and is unlikely to be put back in. The EUR 1.8 trillion European budget that has just been approved includes a significant amount of stimulus to help those countries hard-hit by the pandemic.

Of course we in Europe are currently back in lockdown once again, or more accurately “lockdown light”, with Germany, for example, allowing shops to remain open. Meanwhile other countries have allowed manufacturing to continue.

Europe is of course paying the price for summer holidays during which lockdown-fatigued residents let their hair down, and we are now seeing the Covid-19 spike. Of course, despite the media coverage these are not actually waves of Covid-19, just waves of human stupidity when we forget the virus is still out there and let our guard down.

In reality we will probably see another spike in cases in the USA (the US curve seems to be a couple of weeks behind Europe), perhaps especially around the Thanksgiving period, and while I am truly sorry to have to do so, I urge you all to be prudent.

I now think this may be the last lockdown in Europe, partly because of pushback from the populations at large given how governments (even efficient ones like the administrations in Germany and Switzerland) have made a real mess of things by squandering the time given to them and not initiating proper testing, tracing and isolation, measures which have been incredibly effective in other countries where life is now almost back to normal.<sup>2</sup>

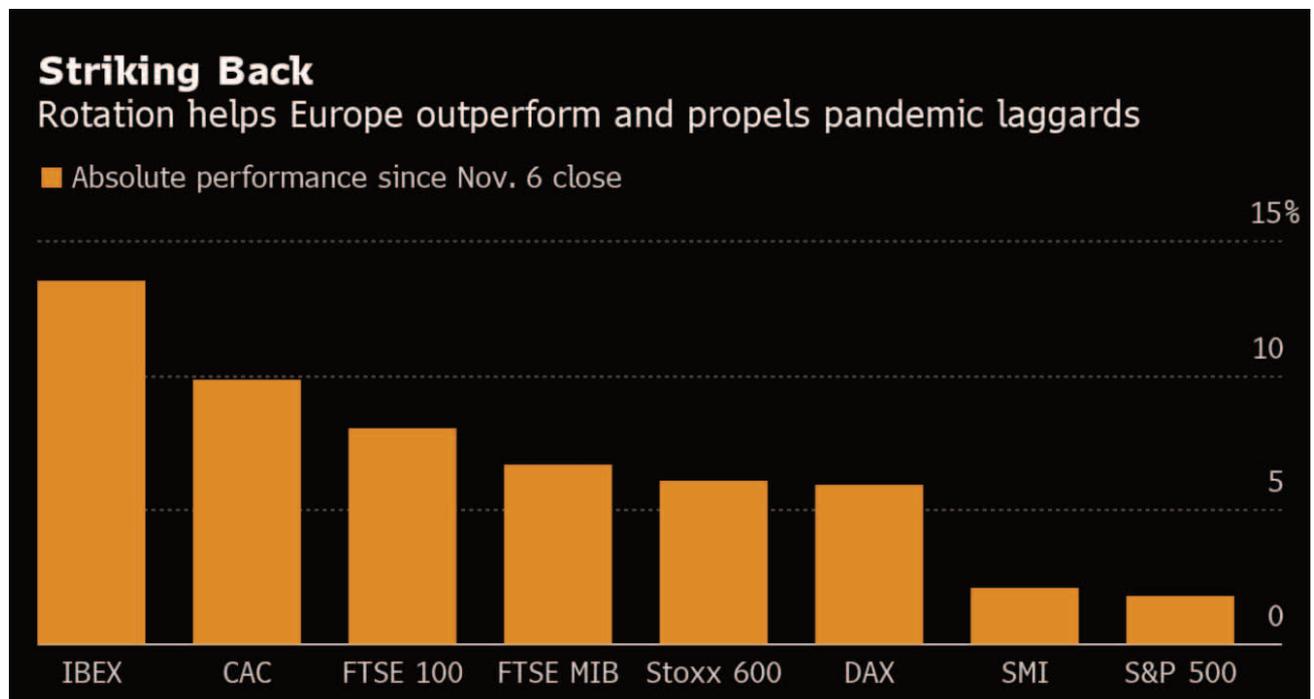


Source: Bloomberg Opinion, Our World in Data – East-West divide, cumulative confirmed Covid-19 deaths per million people, as at 30 October 2020

Then of course there is the vaccine. While the recent Pfizer announcement is highly encouraging – especially the efficacy rate of over 90% – I expect several more positive announcements regarding vaccines before year-end. Of course, many questions remain unanswered and vaccines are not an immediate solution, but from a psychological point of view this development puts a timeline under the pandemic and gives us all hope that this nightmare will eventually be over. In the meantime therapeutics are getting better, as is our understanding of the virus – how else would you explain the spike in infections but the relatively low increase in the death rate?

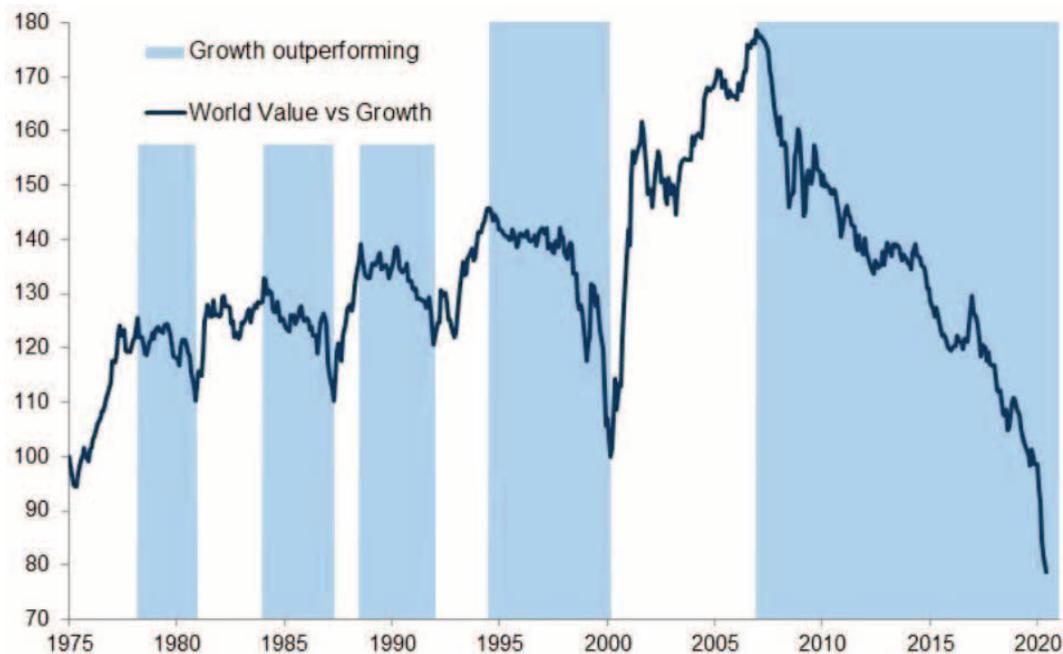
We should never forget that markets are forward-looking indicators.

While many investors are mainly switching between stay-at-home stocks and plays on the economy reopening, this is a rather dangerous approach and highly akin to a moth getting too close to a flame – just look at what happened after the positive Pfizer vaccine announcement.<sup>3</sup>



Source: Bloomberg – Performance of pandemic losers, 6 November–13 November 2020

This has taken place over a very short period of time and in my opinion is actually due to a short-term repositioning rather than the large-scale rotation that I expect to occur over a multi-year period (perhaps similar to 2002-2007), in which economically sensitive stocks significantly outperform (especially after sharp recessions).



Source: Datastream, Goldman Sachs Global Investment Research – Relative price performance in local currency, 1975–2020

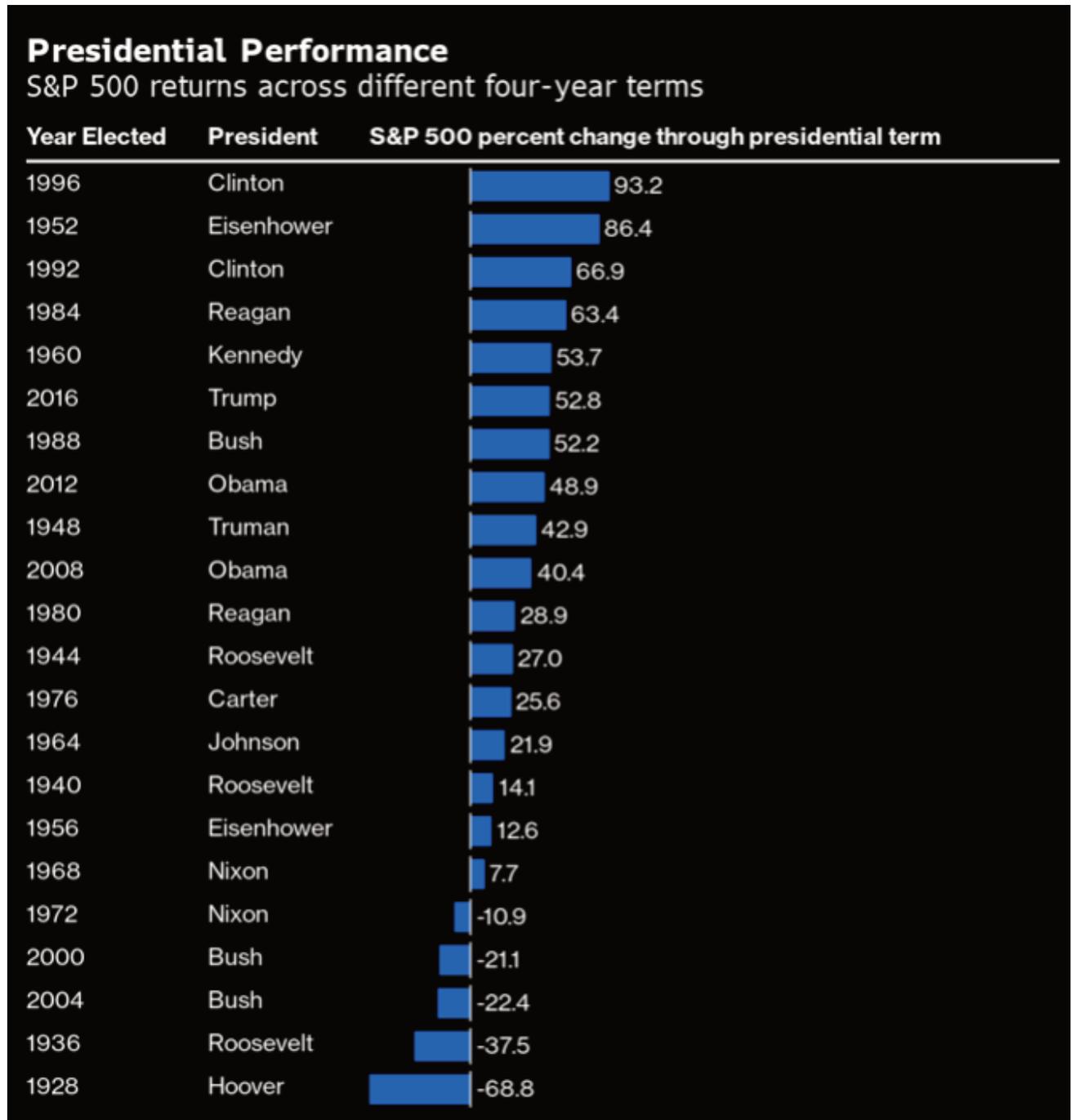
Of course, investors can continue to behave like dogs chasing cars (partly due to the Robin hood phenomenon, index hugging and the appalling financial media), but at some point in time positive vaccine news, rising bond yields and a continued V-shaped recovery are likely to lead to an awful accident for some of the more highly valued sectors of the market.

While continued generous fiscal and monetary support along with recovering earnings are likely to lead to higher markets, especially in Europe due to its exposure to economically sensitive stocks, investors should be prepared

(particularly in the US) for Main Street to fare significantly better than Wall Street.

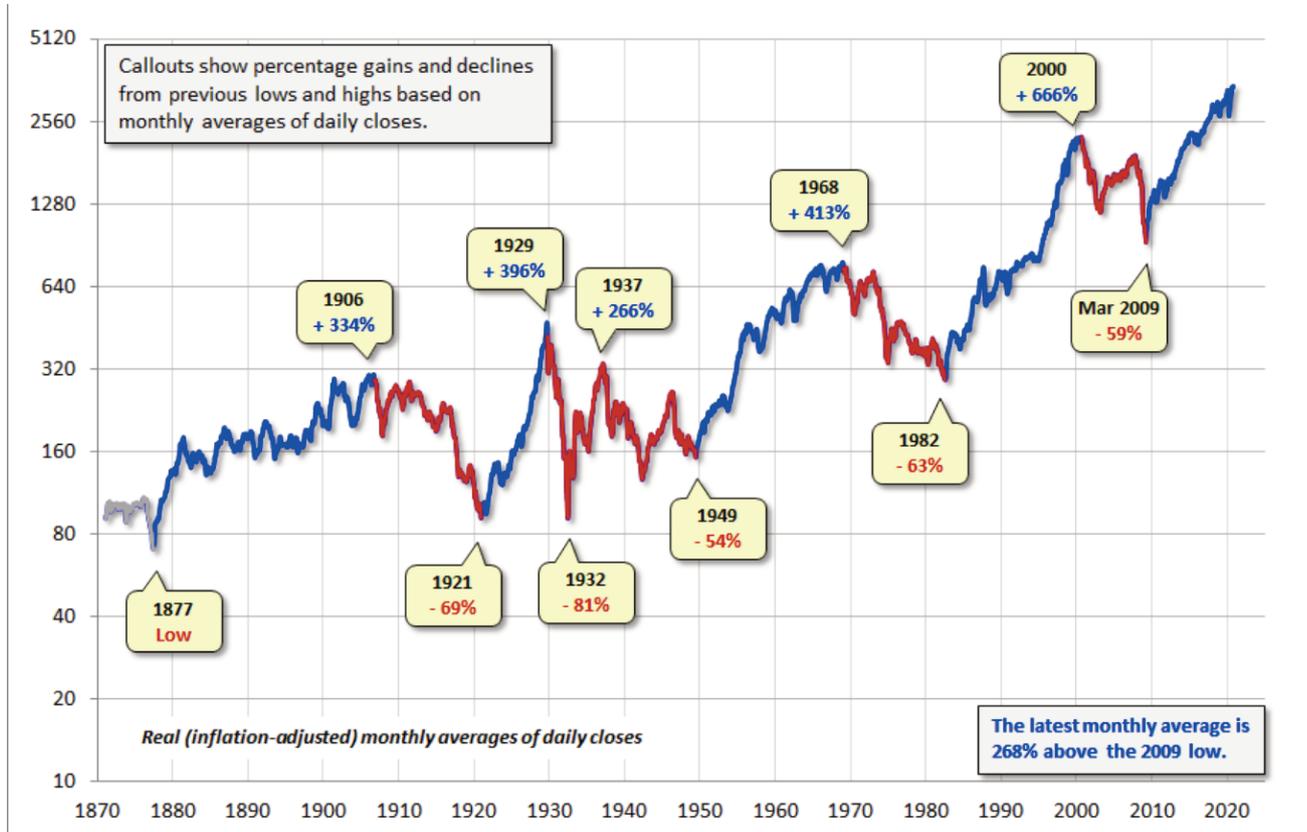
Looking even further into the future, there are some very interesting similarities between the current secular bull market, which is only half-way through at the moment, and the secular bull market of 1982–2000.

In the second half of that bull market, the US had a president (Bill Clinton) who led a divided government, but markets did rather well during this period (the first phase was under Reagan).<sup>4</sup>



Source: Bloomberg – Presidential performance, S&P 500 returns across different four-year terms, 1928–2016

The second halves of secular bull markets are more powerful than the first halves. Judging by how poorly this bull market has performed compared to the last secular bull, we have a lot of ground to make up.



Source: Advisor Perspectives, S&P historical composite: 1871-present, inflation-adjusted secular highs and lows, as at 31 October 2020



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- <sup>1</sup> Bloomberg First Word, European Equities Come Up Short During Trump Era: Taking Stock, M. Msika & J-P. Barnert, 02.11.2020
- <sup>2</sup> <https://www.bloombergquint.com/gadfly/don-t-ignore-the-good-news-on-covid-19-from-asia>
- <sup>3</sup> Bloomberg First Word, Laggards of 2020 May Have a Shot at Catching Up: Taking Stock, M. Msika, 12.11.2020
- <sup>4</sup> <https://www.bloomberg.com/news/articles/2020-10-31/market-s-collected-wisdom-on-presidents-is-often-dead-wrong>

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